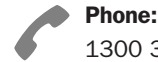




MR JOHN SAMPLE  
FLAT 123  
123 SAMPLE STREET  
THE SAMPLE HILL  
SAMPLE ESTATE  
SAMPLEVILLE VIC 3030

## NEED ASSISTANCE?



**Phone:**  
1300 360 688 (inside Australia)  
+61 (0) 3 9415 4210 (outside Australia)



**Questions:**  
Questions can be lodged on the form enclosed or online at [www.investorvote.com.au](http://www.investorvote.com.au)



**Mail:**  
Share Registry  
Computershare Investor Services Pty Ltd  
GPO Box 242  
Melbourne Vic 3001 Australia



## YOUR VOTE IS IMPORTANT

**For your vote to be valid, your voting instruction must be received by 10.00am (Sydney time) on Wednesday, 21 October 2020.**

# VOTING FORM

## HOW TO VOTE ON ITEMS OF BUSINESS

### Voting 100% of your holding:

You are able to vote directly or instruct your proxy how to vote by marking one of the boxes opposite each item of business. Your proxy may vote or abstain, to the extent permitted by law, as they choose, if you do not mark a box on an item of business.

If you mark more than one box on an item of business your vote will be invalid on that item.

### Voting a portion of your holding:

You are able to cast a portion of your voting rights directly, or instruct your proxy how to vote, by inserting a percentage or number of securities you wish to vote in the For, Against or Abstain box or boxes. The sum of the votes cast by you on each resolution must not exceed your voting entitlement or 100%.

### Appointing a second proxy:

You are entitled to appoint up to two proxies to attend a meeting and vote on a poll. If you appoint two proxies you must specify the percentage of votes or number of securities for each proxy, otherwise each proxy may exercise half of the votes. When appointing two proxies write both names and the percentage of votes or number of securities for each overleaf.

**A proxy may be an individual or a body corporate, and need not be a securityholder of the Company.**

## SIGNING INSTRUCTIONS FOR POSTAL FORMS

**Individual:** The Voting Form must be signed by the securityholder or the securityholder's duly authorised attorney.

**Joint Holding:** The Voting Form must be signed by each of the joint securityholders personally or by their duly authorised attorneys.

**Power of Attorney:** If you have not already lodged your Power of Attorney with the registry, please attach a certified photocopy of the Power of Attorney to this form when you return it.

**Companies:** Where the company has a sole director who is also the sole company secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a company secretary, a sole director can also sign alone. Otherwise this form must be signed by a director jointly with either another director or a company secretary. Please sign in the appropriate place to indicate the office held.

## HOW SHAREHOLDERS CAN PARTICIPATE IN THE AGM

To participate online you will need to:

- visit [web.lumiagm.com](http://web.lumiagm.com) and type in IAG's meeting number, which is 384962274; and
- select the Securityholder or Proxy button; type in your SRN/HIN; and type in your postcode.

If you log in to the online meeting on 23 October 2020 as a shareholder, you will be able to view a live webcast of the meeting, ask the Directors questions online, and submit your vote in real time.

**To participate via teleconference you will need to:**

- use any landline or mobile device; and
- dial this phone number 1800 455 963 or 1800 908 299 (Australia) or 0800 452 795 (New Zealand) and when prompted, enter the meeting code which is 10009761.

**To vote in advance of the meeting:**

You can vote on the resolutions being put to the meeting anytime between now and 10:00am on 21 October 2020, by following the instructions set out in the box on the front of this page. You will need to:

- type in the Control number provided; and type in your SRN/HIN when prompted.

## Documents may be lodged:

### VIA THE INTERNET

Use your computer or smartphone to vote online at [www.investorvote.com.au](http://www.investorvote.com.au) using your secure access

**Control Number: 123456**  
**SRN/HIN: I1234567890**  
**Postcode: 1234**

For Intermediary Online subscribers (custodians) use [www.intermediaryonline.com](http://www.intermediaryonline.com)

### BY FAX

Please fax your completed form to (03) 9473 2555 within Australia or +61 (0) 3 9473 2555 if you are outside Australia.

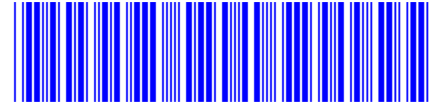
### BY MAIL

Share Registry  
Computershare Investor Services Pty Ltd  
GPO Box 242  
Melbourne Vic 3001  
Australia

**PLEASE NOTE: For security reasons it is important that you keep your SRN/HIN confidential**

# VOTING FORM

MR JOHN SAMPLE  
FLAT 123  
123 SAMPLE STREET  
THE SAMPLE HILL  
SAMPLE ESTATE  
SAMPLEVILLE VIC 3030



I 1234567890

I N D

Please mark  to indicate your directions

## STEP 1

INDICATE HOW YOUR VOTE WILL BE CAST – **Select one of the two options only**

XX

At the Annual General Meeting (the Meeting) of Insurance Australia Group Limited (the Company) to be held virtually on Friday, 23 October 2020, from 10.00am (Sydney time) and at any adjournment of that Meeting I/we being members of the Company and entitled to vote direct the following:

### 1. VOTE DIRECTLY

Record my/our votes strictly in accordance with the directions below.

For a valid Direct Vote to be recorded you must mark either FOR, AGAINST or ABSTAIN on each item.

OR

### 2. APPOINT A PROXY TO VOTE ON YOUR BEHALF

**The Chairman of the Meeting** OR

The name of the person or body corporate you are appointing if this person is someone other than the Chairman of the Meeting.

or failing the person/body corporate named, or if no person/body corporate is named, the Chairman of the Meeting, as my/our proxy to act generally at the Meeting on my/our behalf, and to vote in accordance with the following directions (or, if no directions have been given, to the extent permitted by law, as the proxy sees fit).

**Chairman of the Meeting authorised to exercise proxies on remuneration related resolutions (Resolutions 1 and 11):** Where I/we have appointed the Chairman of the Meeting as my/our proxy (or the Chairman of the Meeting becomes my/our proxy by default) and I/we have not indicated a voting direction below then by submitting this form, I/we expressly authorise the Chairman of the Meeting to exercise my/our proxy on Resolutions 1 and 11, even though Resolutions 1 and 11 are connected with the remuneration of the key management personnel of the Company (which includes the Chairman of the Meeting).

## STEP 2

### ITEMS OF BUSINESS

Please mark **X** within the box to indicate your directions. If you mark the abstain box for a particular item, you are directing that your vote will not be counted on a poll and will not be included in the required majority.

**The Chairman of the Meeting intends to vote all available undirected proxies FOR Resolutions 1 to 7 and 11 and AGAINST Resolutions 8 to 10.** In exceptional circumstances, the Chairman of the Meeting may change her voting intention on any resolution, in which case an ASX announcement will be made.

<b>Resolutions 1 to 7 are SUPPORTED by the Directors and the Chairman intends to vote undirected proxies in favour of these Resolutions.</b>		<b>Board Recommendation</b>	<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
1	Adoption of Remuneration Report	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2	Election of Mr Simon Allen	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3	Re-election of Mr Duncan Boyle	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4	Re-election of Ms Sheila McGregor	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5	Re-election of Mr Jonathan Nicholson	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6	Approve and adopt a new Constitution	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7	Proportional takeover provisions	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Resolutions 8 to 10 are NOT SUPPORTED by the Directors and the Chairman intends to vote undirected proxies against these Resolutions.</b>		<b>Board Recommendation</b>	<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
8	To amend the constitution	<b>Against</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9	IAG World Heritage Policy	<b>Against</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10	Relationship with Industry Associations	<b>Against</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Resolution 11 is SUPPORTED by the Directors and the Chairman intends to vote undirected proxies in favour of these Resolutions.</b>		<b>Board Recommendation</b>	<b>FOR</b>	<b>AGAINST</b>	<b>ABSTAIN</b>
11	Allocation of share rights to Mr Nicholas Hawkins, Managing Director and Chief Executive Officer	<b>For</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## SIGN

SIGNATURE OF SECURITYHOLDER(S) **This section must be completed.**

Individual or Securityholder 1

Sole Director & Sole Company Secretary

Contact

Name \_\_\_\_\_

Securityholder 2

Director

Daytime

Telephone \_\_\_\_\_

Securityholder 3

Director/Company Secretary

Date

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/